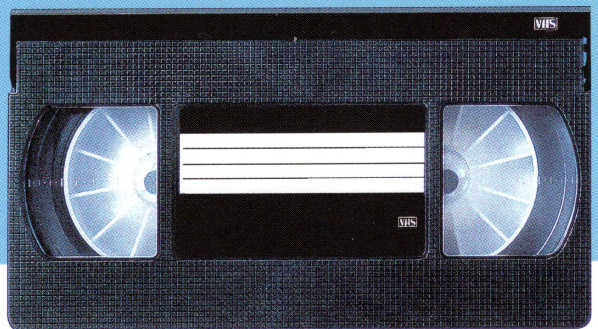


# What can learn from the VHS and



**IBM, SCO, DIGITAL, HP, NCR, SILICON GRAPHICS, DELL,  
BULL, DATA GENERAL, ALTOS, COMPAQ, SONY, NEC...**

Which was better – VHS or Betamax?

Whatever the opinions, it is VHS, not Betamax, that became the standard – by being the one most people chose to use.

Something similar is happening on Unix workstations. The major players have nearly all standardized on the Motif GUI.

With one notable exception: Sun, which supplies Open Look on its machines.

But what happens when you want to run Sun

workstations in a mixed environment?

Even though it costs extra, most Sun users specify Motif – for two very good reasons. Motif makes the Sun workstations compatible with other Unix systems. And Motif is also much closer in look and feel to Windows 3 – making the transition from PC to Unix easier.

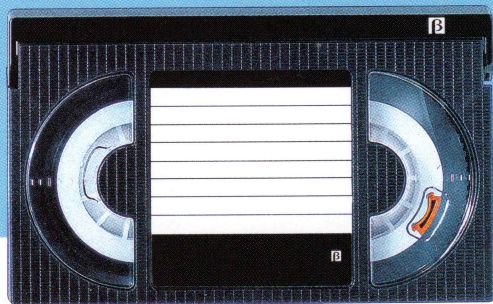
To give you these advantages, IXI provides a complete Motif user environment for Sun users, including X.desktop – the world's most popular



# Sun users

# battle between

# Betamax?



SUN...

desktop manager – which can be used to run all your Open Windows applications.

For Sun users who want to move to Motif but would miss the Sun 'Deskset', IXI's Deskworks is the only equivalent set of Motif applications – including email, editing, scheduling and security.

Phone for our free 'white paper' that tells you how easy it is to run Motif on Sun. And we'll include our brochures on how IXI's X.desktop and Deskworks maximize Motif's advantages.

Call IXI on 1-800 995 0383 or (510) 275 3120. In Europe, phone +44 223 462131, or one of the country numbers below.



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